Our Approach to Investing in Asia

**Active management**
We believe many of the region’s widely used equity indices are backward looking and are not representative of the industries and companies that will be successful in the future. With respect to the region’s debt indices, we believe they are representative of the most indebted countries as opposed to the most creditworthy.

**Long-term focus on Asia**
We believe a long-term approach is the most effective way to capitalize on Asia’s evolution. Matthews Asia has been investing in Asia since 1991 and we draw on our experience to identify investment opportunities that stand to benefit from the growth and development of markets throughout the region.

**Bottom-up research**
We employ a fundamental, bottom-up investment process. For equities, we seek to identify companies with sustainable long-term growth prospects, strong business models, quality management teams and reasonable valuations. For debt securities, we look for issuers that demonstrate strength in credit, currencies and interest rates.

This research process involves more than 2,500 company meetings each year.

**Defining Asia’s investment strategies**
We strive to provide investors a range of Asia strategies across the risk-reward spectrum and launch new strategies when there are compelling investment opportunities in the region.

**Consider Matthews Asia Funds**
We provide the broadest range of Asia funds available for building a portfolio that includes exposure to one of the world’s fastest-growing regions.

Matthews Asia
**Investor Resources**

We strive to be your most valued resource for information on Asian markets. Our goal is to provide you with the information you need to successfully invest in the region. We are pleased to offer our insights on investing in Asia through the following communications, all available on our website, [matthewsasia.com](http://matthewsasia.com):

**Asia Insight:** A quarterly report featuring insights from the Matthews Asia investment team on Asian market trends

**Asia Snapshot:** An e-newsletter featuring Matthews Asia’s perspectives on current events in Asia

**AsiaNow:** A series of special reports on Asia’s ongoing development and transformation

**Asia Webcasts:** Presentations by Matthews Asia’s Portfolio Managers that include market and portfolio updates

**Contact Matthews Asia Funds**

To learn how the Matthews Asia Funds can complement your portfolio, contact us at:

**Phone:** 800.789.ASIA (2742)

**Web:** matthewsasia.com

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**ABOUT THE ADVISOR**

Matthews International Capital Management, LLC, the advisor to Matthews Asia Funds, believes in the long-term growth of Asia, concentrating our efforts and expertise exclusively within the region. Matthews Asia employs a bottom-up, fundamental investment philosophy with a focus on long-term investment performance.

- Largest dedicated Asia investment specialist in the United States
- Investing in Asia since 1991 through a variety of market environments
- An independent, privately owned firm with significant employee ownership
- Range of Asia investment strategies across the risk-reward spectrum
- Offering a unique investment perspective from a strategic location in San Francisco

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You should carefully consider the investment objectives, risks, charges and expenses of the Matthews Asia Funds before making an investment decision. A prospectus and summary prospectus with this and other information about the Funds may be obtained by visiting matthewsasia.com. Please read the prospectus carefully before investing as it explains the risks associated with investing in international markets.

Investing in international and emerging markets may involve additional risks, such as social and political instability, market illiquidity, exchange-rate fluctuations, a high-level of volatility and limited regulation. Fixed income investments are subject to additional risks, including, but not limited to, interest rate, credit and inflation risks. In addition, single-country and sector funds may be subject to a higher degree of market risk than diversified funds because of concentration in a specific industry, sector or geographic location. Investing in small companies is more risky and more volatile than investing in large companies.

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